

# CompSource Mutual

## Agent Commission Plan

CompSource Mutual values having a strong relationship with our Agency partners and understands the importance of maximizing our shared business opportunities. As of April 1, 2015, agencies have the potential to earn 2% commission on business with a loss ratio over 100% and 8% on business with a loss ratio of 100% or less. This is one of many steps we have made to strengthen our partnership and further demonstrate our commitment to you.

### Examples of how the new commission plan will benefit your agency:

#### Example 1:

An agency writes a start-up business:  
No previous loss experience

**Commission Earned: 8%**

#### Example 2:

An agency writes a new client that is a business with less than 3 years' experience:  
Loss ratio of less than 100%

**Commission Earned: 8%**

Loss ratio of more than 100%

**Commission Earned: 2%**

#### Example 3:

An agency writes a business that has less than \$1,000 in premium:  
Loss ratio of less than 100%

**Commission Earned: 8%**

Loss ratio of more than 100%

**Commission Earned: 2%**

#### Example 4:

An agency writes their long-standing client with CompSource Mutual for the first time.  
CompSource Mutual verifies prior premium and loss information:

Loss ratio of less than 100%

**Commission Earned: 8%**

Loss ratio of more than 100%

**Commission Earned: 2%**

#### Example 6:

An agency renews a long-standing client's existing policy with CompSource Mutual:  
Loss ratio of less than 100%

**Commission Earned: 8%**

Loss ratio of more than 100%

**Commission Earned: 2%**



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MUTUAL**  
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