WINS

- Remained present through COVID, returning to inperson events in 2021.
- Increased registrations for annual conference with the largest registration ever of 520 in 2022 and 311 in 2021.
- 20% of consistent membership growth.
- Increased quality and production at events.
- Escalated quality of speakers at events.
- OKPac & InsurPac maintain support of business legislators.
- Led lobbying for Senate Bill 524 to be signed into law to continue Worker's Compensation Residual Market. Launched Agency Opportunities Department and MyNetwork facilitated mastermind groups in 2021.
- "2021 Big "I" Membership Champion" awarded from Independent Insurance Agents & Brokers of
- "2020 Outstanding Young Agent Committee Breakthrough" awarded from Independent Insurance Agents & Brokers of America.

- "2021 Outstanding Young Agents Meeting" awarded from Independent Insurance Agents & Brokers of America.
- Free quarterly webinar series for members added by Young Agent's.
- New website launched in 2022 with the goal to "help make our members
- BIGiOKcares \$4000 raised in 2022 by Oklahoma's Young Agents for at-risk families assisted by Palamar.
- BIGiOKcares 230 lbs of winter clothing given from BIGiOK members and staff.
- Hosted a BIGiOK Legislative Day at the Capitol for our members.
- BIGiOK Cares-\$6,500 raised in 2023 by the Oklahoma Young Agent's for foster families at Peppers Ranch.
- "2022 Outstanding Young Agent's Meeting" awarded from the Independent Insurance Agents and Brokers of America.
- Hosted our first out-of-state conference in 12 years at Big Cedar Lodge with over 300 attendees.
- Added "Cataylit" as a free member benefit to aid our members in getting technology guidance all in one place.
- Added 2 Kolbe Certifications for our staff to host training sessions for member to help them leverage each other's strengths.
- "2023 Most Innovative Young Agent's Committee" and "2023 Spirit of Education" awarded from the Independent Insurance Agents and Brokers of America.

2024 GOALS

- Increase mentorship and involvement in our Young Agent's Program by 25%.
- Raise \$50,000 for OK-PAC.
- Add in 6-8 New Specialized Education Offerings & Producer Training.
- · Add in a DIY Hiring Toolkit.
- Measure Usage of Different Association Offerings among Members.







Shania Slavick (405)840-4426, x100 shania.slavick@BIGiOK.com www.BIGiOK.com

Your partnership makes our voice as strong as possible. We look forward to continued mutual success in 2024. Let's grow together "





2024 PARTNER PROGRAM

9417 N. Kelley Ave., Oklahoma City, Oklahoma 73131 P.O. Box 13490, Oklahoma City, Oklahoma, 73113 Telephone: (405) 840-4426, Fax: (405) 840-4450 shania.slavick@BIGiOK.com



BIGIOK Partnership Application BIG 1° 2 KLAHOMA BIGIOK.COM

Application Submission Options

1 - Scan the QR code to the left with your phone and submit Partnership Application digitally, or, 2 - Complete Partnership Application and deliver to office or, mail application to:

BIGiOK, P.O. Box 13490, Oklahoma City, OK 73113

#BIGiOK

About Your Company

Company Name: .

	Address:							
	City:	State:	Zip:					
	Phone:							
	Website:							
	Product Specialty (required):							
Contact Person								
	Name:							
	Title:							
	Phone:							
	Email:							
Par	tnership level	Payment method Check enclosed payable to Big I Oklahoma invoice me after January 1 Please charge my Credit Card (Please complete form below if paying by credit card) Visa Discover AMEX Other						
	☐ Diamond Deluxe - \$17,000 ☐ Platinum - \$13,000 ☐ Gold - \$9,500 ☐ Silver - \$6,000 ☐ Bronze - \$3,000	☐ Invoice me ☐ Invoice me after Jan ☐ Please charge my Cr	uary 1 redit Card					
Cre	dit Card Information	State: Zip:						
	Card Type: ☐ MasterCard ☐ Visa ☐ Discover ☐ AMEX ☐ Other							
	Cardholder Name (as shown on card):							
	Card Number:							
	Expiration Date (mm/yy):	Please charge my Credit Card (Please complete form below if paying by credit card) mation erCard Visa Discover AMEX Other as shown on card):						
	Cardholder ZIP Code (from credit ca	Check enclosed payable to Big I Oklahoma Invoice me Invoice me Invoice me after January 1 Please charge my Credit Card (Please complete form below if paying by credit card) ation Card Visa Discover AMEX Other shown on card):						
	l,	, authorize Big I Okl	ahoma to charge my credit					
	card the above Partnership Level amount.							
	Customer Signature:		Date:					

2024 Partner Levels	Diamond Deluxe	Platinum	Gold	Silver	Bronze
ANNUAL CONFERENCE					
Opportunity to Sponsor a Networking Hospitality Suite	✓				
Complimentary exhibit booth	2	2	1	1	1
Complimentary registration(s) (with any un-used reg. you can sponsor an agent's attendance)	5	4	3	2	1
Recognition on conference Table Tents	Logo	Logo	Logo	List	List
Recognition as sponsor of trade show	√	√	√	1	/
Recognition during trade show	√	√	/	V	1
Recognition as sponsor of coffee breaks	→	✓	1	✓	1
Hole signage at golf outings	→	✓	1	✓	
Recognition as sponsor of conference sessions		✓	1		
Golf tournament registrations	2	2	1		
Complimentary hotel rooms	2	1			
Company featured on attendee lanyards or promotional items	Logo				
Primary booth location selection opportunity	✓	- 1			
Opportunity to place promotional item(s) on Registration Table	✓				
Showcase Company Promo Video (60 sec. Max.)	√				
ADDITIONAL BUSINESS SYMPOSIUM'S					
Opportunity to showcase 5 min company presentation	✓				
Recognition as a sponsor of conference sessions	✓	✓	✓		
Recognition as a sponsor of coffee breaks	✓	✓	→	✓	✓
One complimentary registration	✓	/			
POLICY MAGAZINE (PRINT AND DIGITAL)					
Discount on advertising	30%	25%	20%	15%	10%
Partner listing in each issue	Logo	Logo	Logo	List	List
Complimentary page feature (one issue per year)	Full Page	1/4 Page			
EDUCATION Processing P	Logo	Logo	Logo	List	List
Partner signage in BIGiOK classroom Recognition on Market Resource Guide for BIGiOK classes	Logo	Logo	List	List	List
Named as sponsor of BIGIOK CIC/CISR scholarship	Logo	Logo	List	List	Eist
BIGIOK NATIONAL SECURITY CONFERENCE CENTER					
Complimentary rental during business hours	6	4	2	1	50%
Company logo on wall	1				
ADVERTISING AND ADDITIONAL BENEFITS					
Recognition on BIGiOK conference center marque	Logo	Logo	Logo	Logo	Logo
Company listing on BIGiOK website partner page (w/hyperlink	Logo	Logo	Logo	List	List
Partner recognition on all BIGiOK webinars (Free Friday Ethics, etc)	Logo	Logo	Logo	List	List
Legislative updates	✓	✓	✓	✓	✓
Member mailing list (provided in excel form upon request)	*	✓	✓	✓	✓
Company listed on special event t-shirts	Logo	Logo			/
Recognition on BIGiOK website home page rotating banner	Logo	Logo			
Partner recognition on BIGiOK social media	Logo	Logo			
BIGiOK home page billboard advertisement	√				
Opportunity to co-sponsor a webinar	✓	✓			
Partner Spotlight Feature in Legislative Newsletter (1 Per Year)	*				
Opportunity to present at BIGiOK board meeting	✓				
Opportunity to put promotional items / fliers in new members boxes YOUNG AGENT'S	√				
Young Agent's Podcast Spotlight	✓	✓			
Young Agent's Conference Registrations	1	Member Pricing	Member Pricing	Member Pricing	Member Pricing
Recognition on conference table tents	Logo	Logo	Logo	List	List
Hole signage at golf outings	✓	✓	✓	✓	
Additional Sponsorship opportunities available	✓	✓	✓		
ACTUAL COST	\$17,000	\$13,000	\$9,500	\$6,000	\$3,000
TOTAL PARTNERSHIP VALUE PERCENTAGE OF SAVINGS	\$23,500	\$17,600 35%	\$12,700	\$7,900	\$4,000 31%